**Forming Partnerships:  The First Meeting**

Goal:  Determine how they would serve the chapter best through their partnership.

(While talking with potential partner, try to determine where they are in the ALP)

If they haven’t yet, give them a taste of the ministry.  Invite them on a prayer walk with students, ask them to help at an event, let them observe you doing a discipleship cycle with students.

If they are interested in helping on campus, assess their spiritual maturity, understanding of the Gospel, vision, where they are in alignment with strategy)

* Learn about them
  + Hear their story/testimony
  + Hear about their passions, skills/training, why they want to partner on campus
  + Ask about what they think ministry will look like.  “When you think about serving students in that way, what do you imagine that looking like?”  (Will give you a framework for their paradigm of ministry. Will help you understand how much you need to teach and/or how much envisioning and guiding you need to give to help them understand what our viral model of ministry looks like)
* Share about ministry
  + Share vision of InterVarsity
  + What that looks like practically on campus (could be done multiple ways)
    - Share 4 worlds if isn’t clear from their testimony where they are with God
    - Share network outreach Bible study picture (explains viral model)
  + Maybe do a missional activity with them, like a prayer walk - assess willingness to take risk, vision level
* Share needs & try to discover good fit for their partnership (can try things as they go, too)
  + Ask what time they have
  + Suggest idea for where you see them fitting best, but provide other options or ask what ideas they have
  + Describe what that role would/could look like
  + Explain what they can expect from you and what you will expect from them
    - Ex: They meet with student 1/week for coaching and discipleship.  They meet with you 1/week or every other week for coaching and discipleship.  They will join monthly core team meeting for training, encouragement, prayer.

If they are on board and want to help at a regular frequency on campus, give them volunteer expectations, covenant, PD, and Code of Conduct.  Ask to read over and sign (then or next time you meet)

* Set up next meeting to give experience and training in mission.

If potential misc needs partner (ex: trainings, meals, etc)

* Give examples of times they may be contacted & what you might need
* If interested in things like trainings: ask what topics they are skilled in teaching

If they haven’t determined yet how they’d like to partner, invite them to help in one-off ways to get tastes of the ministry so they can get a better understanding of the ministry and how they’d like to be involved.